

# 2016 Second Quarter Earnings

July 21, 2016



#### **Forward-Looking Statements**

Information in this presentation contains forward-looking statements. Any statements about our expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forwardlooking. These statements are often, but not always, made through the use of words or phrases such as anticipate, + believes, + %an,+%ould,+%may,+%aredicts,+%otential,+%should,+%vill,+%estimate,+%plans,+%projects,+%continuing,+%projects,+ % tends+and similar words or phrases. Accordingly, these statements are only predictions and involve estimates, known and unknown risks, assumptions and uncertainties that could cause actual results to differ materially from those expressed in them. Our actual results could differ materially from those anticipated in such forward-looking statements as a result of several factors more fully described under the caption Risk Factors+in the annual report on Form 10-K and other periodic reports filed by us with the Securities and Exchange Commission. Any or all of our forward-looking statements in this presentation may turn out to be inaccurate. The inclusion of this forward-looking information should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. We have based these forwardlooking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. There are important factors that could cause our actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements expressed or implied by the forward looking statements including, but not limited to: (1) changes in general economic and financial market conditions; (2) changes in the regulatory environment; (3) economic conditions generally and in the financial services industry; (4) changes in the economy affecting real estate values; (5) our ability to achieve loan and deposit growth; (6) the completion of future acquisitions or business combinations and our ability to integrate any acquired businesses into our business model; (7) projected population and income growth in our targeted market areas; (8) competitive pressures in our markets and industry; (9) our ability to attract and retain key personnel; (10) changes in accounting policies or judgments; and (11) volatility and direction of market interest rates and a weakening of the economy which could materially impact credit quality trends and the ability to generate loans. All forward-looking statements are necessarily only estimates of future results and actual results may differ materially from expectations. You are, therefore, cautioned not to place undue reliance on such statements which should be read in conjunction with the other cautionary statements that are included elsewhere in this presentation. Further, any forward-looking statement speaks only as of the date on which it is made and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events.



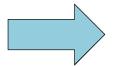
### Creating Regional Bank Franchise in SE Growth Markets











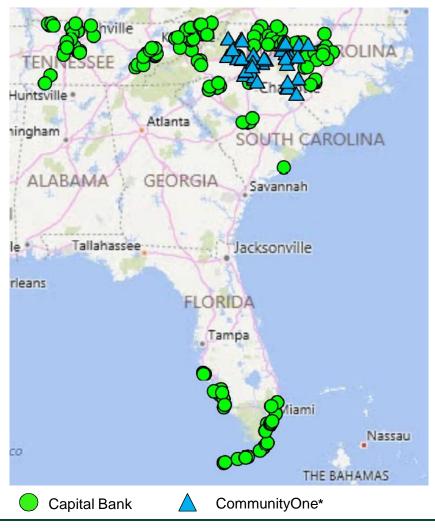








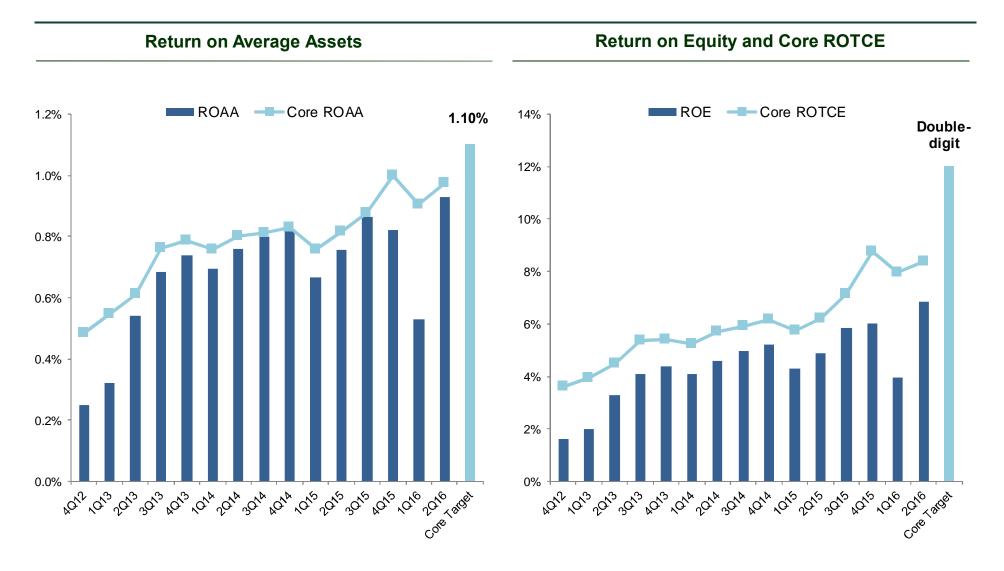




<sup>\*</sup> Subject to regulatory approval.



### Commitment to Profitability and Returns





### Second Quarter Highlights

Reported EPS of \$0.40, up 43% y/y, and core EPS of \$0.42, up 40% y/y

Generated \$473 million in new loans

Loan portfolio increased 8% annualized q/q and 10% y/y

New Loan portfolio nonaccruals remain very low at 0.12%

NIM compressed only 2 bps to 3.62%

Noninterest expense down 10% y/y, efficiency ratio declined to 61%, core efficiency ratio declined to 59%



## Second Quarter Financial Summary

(\$ mm's except per share data, growth rates, and metrics)

		% cha	nge
	2Q16	1Q16	2Q15
Net interest income	61.5	0%	1%
Provision (reversal)	1.2	-15%	-10%
Non-interest income	11.9	NM	15%
Non-interest expense	44.5	-5%	-10%
Pretax income	27.7	78%	37%
Net income	17.4	77%	34%
Per share	\$0.40	82%	43%
Adjustments	0.8	NM	NM
Core Net Income	18.2	8%	30%
Per share	\$0.42	11%	40%

<b>Key Metrics</b>	2Q16	1Q16	2Q15
Net interest margin	3.62%	3.64%	3.94%
Fee ratio	16.2%	4.0%	14.6%
Efficiency ratio	60.6%	73.4%	69.7%
ROA	0.93%	0.53%	0.75%
ROE	6.9%	4.0%	4.9%
Core Metrics			
Core fee ratio	16.1%	16.1%	14.7%
Core efficiency ratio	59.1%	61.6%	67.3%
Core ROA	0.97%	0.91%	0.82%
Core ROTCE	8.4%	8.0%	6.2%

Net interest income increased by \$0.1 mm sequentially and \$0.8 mm y/y, reflecting relatively strong NIM of 3.62%, down only 2 bps sequentially

\$1.2 mm provision includes \$2.0 mm provision for new loans and \$0.8 mm reversal of impairment on legacy loans

Noninterest expense down 5% sequentially and 10% year-over-year

Book value per share increased by \$0.44 to \$23.52, and tangible book value rose by \$0.45 to \$20.22

Non-core adjustments detail	
\$ 000s	
Conversion, merger, and restructuring	886
Legal	355
Securities gains	(117)
Total pre-tax	1,124
Tax effect of adjustments	(294)
Total after-tax	830

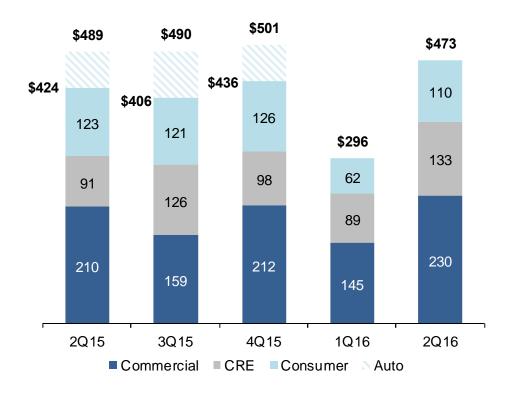


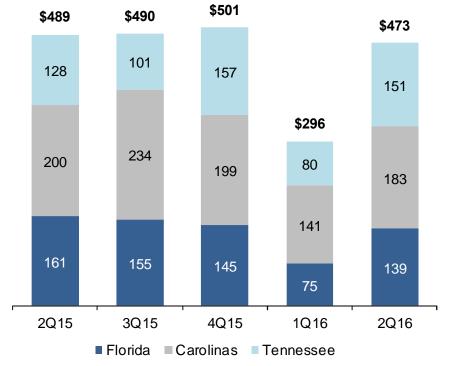
#### **New Loans by Product**

#### **New Loans by Geography**

\$ mm's

\$ mm's







# Cost of Deposits Down 1 bp Q/Q

	D	eposit Ba	lances			Cost of Deposits				
m's										
					Y/Y Growth*	2 2224	0.40%	0.40%	0.42%	0.42%
5,492	5,566	5,860	5,940	5,807	8%	0.39%			0.42%	0.41%
1,522	1,851	1,897	1,764	1,670	14%	0.36%	0.39%	0.40%		0.1170
1,471	1,364	1,459	1,583	1,509	8%					
1,367	1,252	1,383	1,402	1,457	5%	0.15%	0.15%	0.15%	0.17%	0.18%
1,132	1,099	1,121	1,191	1,172	6%					
2Q15	3Q15	4Q15	1Q16	2Q16		2Q15	3Q15	4Q15	1Q16	2Q16
	interest de ings & Mon	mand ley Market	NOW Time / Oth	ner		—Total	—Core D	eposits —	-Contractua	al Deposi

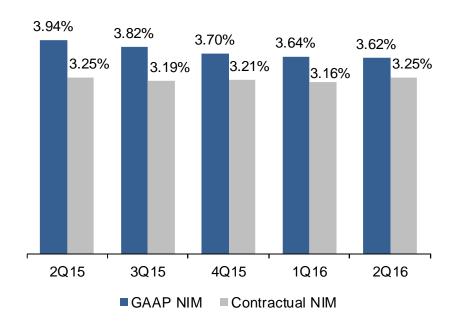
<sup>\*</sup>Growth rate reflects average balances.

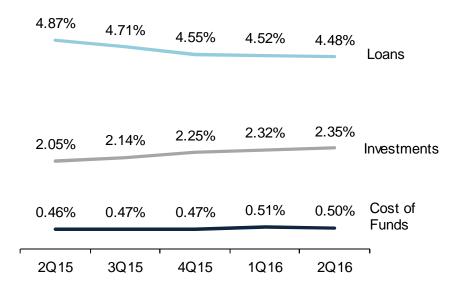


## NIM Compresses 2 bps to 3.62%

#### **Net Interest Margin (NIM)**

#### **Yields and Cost of Funds**







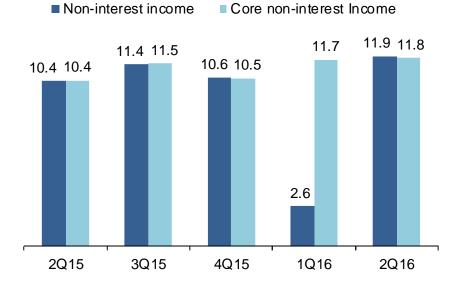
## Non-interest Income

#### **Non-interest Income**

#### **Non-interest Income Detail**

\$ mm's

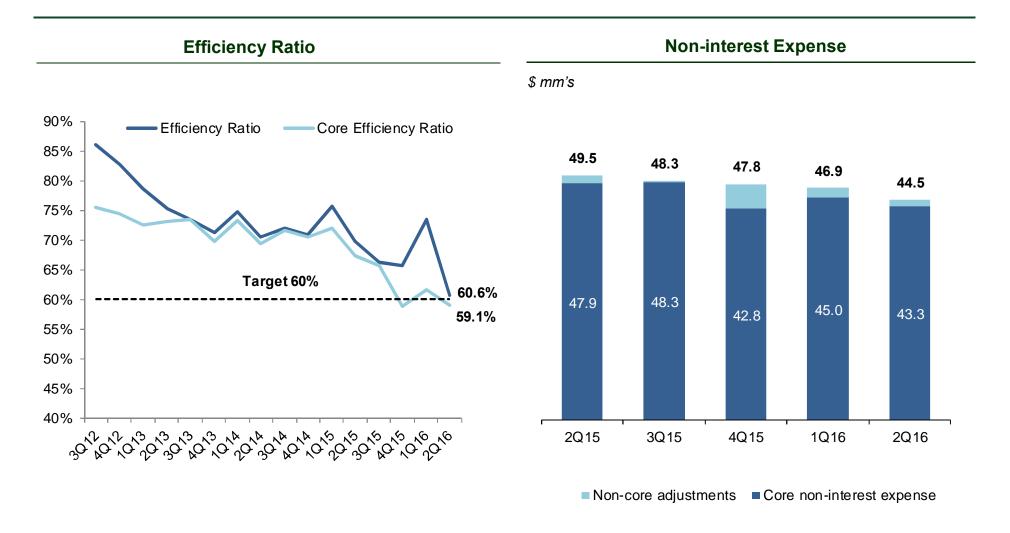
\$ mm's



	2Q15	1Q16	2Q16
Services charges on deposits	5.2	4.8	4.5
Debit card income	3.2	3.1	3.2
Fees on mortgage loans sold	1.3	1.0	1.1
Investment advisory and trust fees	1.1	0.5	0.5
FDIC indemnification asset expense	(2.5)	-	-
Termination of loss share agreement	-	(9.2)	-
Securites gains (losses)	(0.1)	0.0	0.1
Other	2.2	2.3	2.5
Non-interest income	10.4	2.6	11.9
Core non-interest income	10.4	11.7	11.8



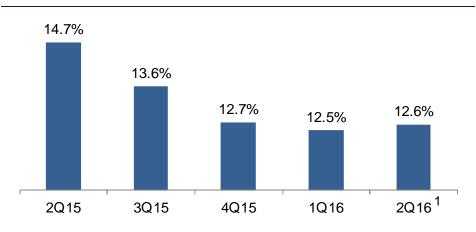
### Noninterest Expense Down 10% Y/Y



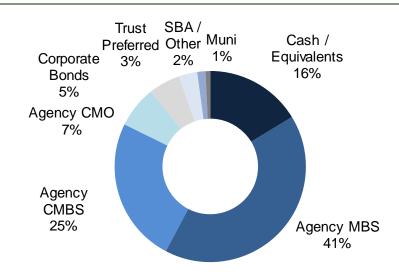


## Liquidity and Capital Ratios Remain Strong





#### Liquidity



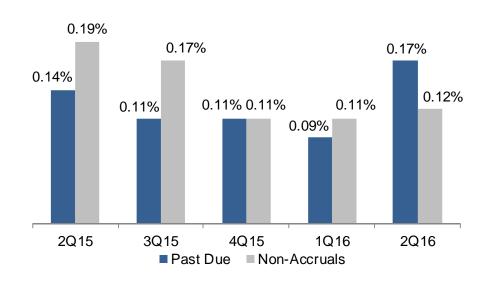
Modified duration of investments was 4.6 years at June 30, 2016, vs. 4.7 years at March 31, 2016

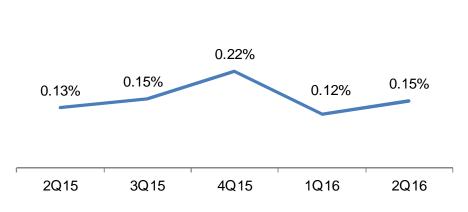


### New Loan Portfolio Performing Strongly

#### **Past Dues & Nonaccruals**

#### **Net Charge-offs**





#### **New Loan Portfolio Credit Metrics**

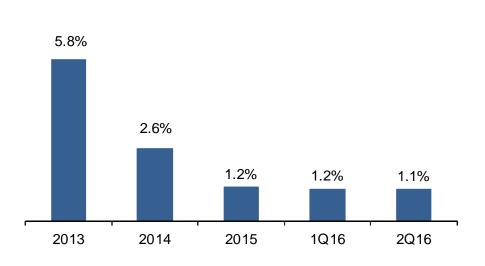
#### **New Loan Portfolio Reserve Metrics**

	2Q15	1Q16	2Q16		
Criticized	0.65%	0.25%	0.27%	Reserves / Loans	
Classified Performing	0.37%	0.55%	0.83%		
Classified Nonperforming	0.19%	0.11%	0.12%	Reserves / NCOs	
otal Criticized/Classified	1.21%	0.91%	1.22%	Reserves / Nonaccruals	



## Special Assets Down 74% Since 2012

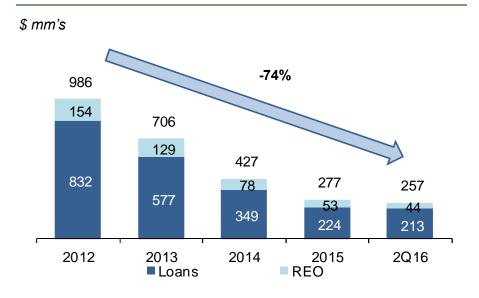
#### **Nonperforming Loans / Total Loans**



#### **Legacy Credit Expenses**

\$ mm's			
	2Q15	1Q16	2Q16
Provision (reversal) on legacy loans	(0.5)	-	(0.8)
FDIC indemnification asset expense	2.5	-	-
OREO valuation expense	1.7	0.5	1.1
Termination of loss share agreement	-	9.2	-
(Gains) losses on sales of OREO	(1.0)	(0.7)	(0.4)
Foreclosed asset related expense	0.6	0.3	0.4
Loan workout expense	0.8	0.2	0.1
Salaries and employee benefits	0.8	0.5	0.5
Total legacy credit expense	4.9	10.0	0.9

#### **Special Assets**





### Capital Bank Investment Highlights

Experienced management team with institutional track record

Positioned in Southeastern growth markets

Disciplined and sustainable growth story

Focused on deploying capital and improving profitability

Attractive valuation

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## Appendix

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### **GAAP** and Non-GAAP Disclosures

#### **Use of Non-GAAP Financial Measures**

Core net income, core efficiency ratio, core return-on-assets (%core ROA+), tangible book value and tangible book value per share are each non-GAAP measures used in this report. A reconciliation to the most directly comparable GAAP financial measures . net income in the case of core net income and core ROA, total non-interest income and total non-interest expense in the case of core efficiency ratio, and total shareholderscequity in the case of tangible book value and tangible book value per share . appears at the end of this release. The Company believes core net income, the core efficiency ratio and core ROA are useful for both investors and management to understand the effects of certain non-interest items and provide an alternative view of the Companys performance over time and in comparison to the Companys competitors. These measures should not be viewed as a substitute for net income. The Company believes that tangible book value and tangible book value per share are useful for both investors and management as these are measures commonly used by financial institutions, regulators and investors to measure the capital adequacy of financial institutions. The Company believes these measures facilitate comparison of the quality and composition of the Companys capital over time and in comparison to its competitors. These measures should not be viewed as a substitute for total shareholderscequity.

The Company uses these non-GAAP measures for various purposes, including measuring performance for incentive compensation and as a basis for strategic planning and forecasting.

These non-GAAP measures have inherent limitations, are not required to be uniformly applied and are not audited. They should not be considered in isolation or as a substitute for analysis of results reported under GAAP. These non-GAAP measures may not be comparable to similarly titled measures reported by other companies.



## Reconciliation of Core Noninterest Income / Expense

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	2Q16	1Q16	4Q15	3Q15	2Q15
Net interest income	\$61,515	\$61,367	\$62,078	\$61,637	\$60,685
Reported non-interest income	11,922	2,566	10,597	11,418	10,363
Less: Securities gains (losses), net	117	40	54	(43)	(57)
Less: Termination of loss share		(9,178)			
Core non-interest income	\$11,805	\$11,704	\$10,543	\$11,461	\$10,420
Reported non-interest expense	\$44,536	\$46,938	\$47,756	\$48,346	\$49,502
Less: Stock-based compensation expense					
Contingent value right expense					4
Severance expense		75		63	14
Loss on extinguishment of debt					1,438
Conversion costs and merger	881	1,107	33		
Legal merger non deductible	355	580	•		
Restructuring expense	5	142		23	178
Contract termination			4,215		
Conversion and severance expenses					
(conversion and merger expenses and					
salaries and employee benefits)			704		
Core non-interest expense	\$43,295	\$45,034	\$42,804	\$48,260	\$47,868
Core Fee Ratio*	16.1%	16.1%	14.5%	15.7%	14.7%
Efficiency Ratio**	60.7%	73.4%	65.7%	66.2%	69.7%
Core Efficiency Ratio***	59.1%	61.6%	58.9%	66.0%	67.3%

<sup>\*</sup> Core Fee Ratio: Core non-interest income / (Net interest income + Core non-interest income)

<sup>\*\*</sup> Efficiency Ratio: Non-interest expense / (Net interest income + Non-interest income)

<sup>\*\*\*</sup>Core Efficiency Ratio: Core non-interest expense / (Net interest income + Core non-interest income)



## Reconciliation of Core Net Income

	Quarter Ended 2Q16	Quarter Ended 2Q16	Quarter Ended 1Q16	Quarter Ended 1Q16	Quarter Ended 2Q15	Quarter Ended 2Q15
Net income	\$17,402	\$17,402	\$9,840	\$9,840	\$12,990	\$12,990
Adjustments	Pre-Tax	After-tax	Pre-Tax	After-tax	Pre-Tax	After-tax
Non-Interest Income						
Termination of loss share agreement	-	-	9,178	5,670	-	-
Security losses / (gains)*	(117)	(72)	(40)	(25)	57	35
Non-Interest Expense						
Stock-based compensation expense*	-	-	-	-	-	-
Contingent Value Right expense	-	-	-	-	4	2
Severance expense *	-	-	75	46	14	9
Restructuring expense*	5	3	142	88	178	110
Conversion costs and merger tax deductible*	881	544	1,107	684	-	-
Legal merger non deductible	355	355	580	580	-	-
Loss on extinguishment of debt	-	-	-	-	1,438	887
Tax effect of adjustments*	(294)	NA	(3,999)	NA	(648)	NA
Core Net Income	18,232	18,232	16,883	16,883	14,033	14,033
Average Assets	\$7,484,365		\$7,450,422		\$6,885,513	
Tangible Common Equity	\$868,745		\$848,305		\$907,829	
** ROA	0.93%		0.53%		0.75%	
*** Core ROA	0.97%		0.91%		0.82%	
**** Core ROTCE	8.4%		8.0%		6.2%	

<sup>\*\*\*</sup> Core ROA: Annualized core net income / average assets

<sup>\*\*\*\*</sup> Core ROTCE: Annualized core net income / tangible common equity



# Tangible Book Value

(In thousands, except per share data)

	June 30, 2016
Total common shareholders' equity	\$1,016,498
Intangibles, net of taxes	142,725
Tangible book value*	\$873,773
Common shares outstanding	43,219
Tangible book value per share	\$20.22

<sup>\*</sup> Tangible book value is equal to book value less goodwill and core deposit intangibles, net of related deferred tax liabilities.

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# Contractual Net Interest Margin

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	Average Earning	Net Interest	Net Interest
	Assets	Income (1)	Margin
June 30, 2016			
Reported	6,876,936	61,950	3.62%
Purchase accounting impact	(39,114)	6,438	0.37%
Contractual Net Interest Margin (2)			3.25%
March 31, 2016			
Reported	6,832,335	61,786	3.64%
Purchase accounting impact	(44,537)	8,171	0.48%
Contractual Net Interest Margin (2)			3.16%
December 31, 2015			
Reported	6,698,719	62,491	3.70%
Purchase accounting impact	(50,768)	8,460	0.49%
Contractual Net Interest Margin (2)			3.21%
September 30, 2015			
Reported	6,442,167	62,044	3.82%
Purchase accounting impact	(55,281)	10,381	0.63%
Contractual Net Interest Margin (2)			3.19%
June 30, 2015			
Reported	6,221,394	61,068	3.94%
Purchase accounting impact	(63, 174)	10,711	0.69%
Contractual Net Interest Margin (2)			3.25%

<sup>(1)</sup> Includes effects of tax equivalent adjustments