



CAPITAL BANK
FINANCIAL CORP

2013 Fourth Quarter Earnings

January 23, 2014



Safe Harbor Statement

Forward-Looking Statements

Information in this presentation contains forward-looking statements. Any statements about our expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as %anticipate,+%believes,+ %can,+%could,+%may,+%predicts,+%potential,+%should,+%will,+%estimate,+%plans,+%projects,+%continuing,+%ongoing,+%expects,+ %intends+and similar words or phrases. Accordingly, these statements are only predictions and involve estimates, known and unknown risks, assumptions and uncertainties that could cause actual results to differ materially from those expressed in them. Our actual results could differ materially from those anticipated in such forward-looking statements as a result of several factors more fully described under the caption %Risk Factors+in the annual report on Form 10-K and other periodic reports filed by us with the Securities and Exchange Commission. Any or all of our forward-looking statements in this presentation may turn out to be inaccurate. The inclusion of this forward-looking information should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. There are important factors that could cause our actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements expressed or implied by the forward looking statements including, but not limited to: (1) changes in general economic and financial market conditions; (2) changes in the regulatory environment; (3) economic conditions generally and in the financial services industry; (4) changes in the economy affecting real estate values; (5) our ability to achieve loan and deposit growth; (6) the completion of future acquisitions or business combinations and our ability to integrate the acquired business into our business model; (7) projected population and income growth in our targeted market areas; (8) competitive pressures in our markets and industry; and (9) volatility and direction of market interest rates and a weakening of the economy which could materially impact credit quality trends and the ability to generate loans. All forward-looking statements are necessarily only estimates of future results and actual results may differ materially from expectations. You are, therefore, cautioned not to place undue reliance on such statements which should be read in conjunction with the other cautionary statements that are included elsewhere in this presentation. Further, any forward-looking statement speaks only as of the date on which it is made and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events.



Our Path to Investor Returns

Goals

Improve core ROA to 1.0%

Generate organic loan and core deposit growth

Deploy capital through acquisitions, in a thoughtful and disciplined manner

Optimize capital structure and return excess capital to investors

Target low double-digit ROTCE

Significantly improve stock valuation

4Q2013 Core Results

0.79% core ROA, up from 0.48% in 4Q12

6.7% annualized organic loan growth, 5.3% annualized core deposit growth

Ongoing evaluation of / dialogue with potential targets

Repurchased \$7.1 mm of stock

5.4% core ROTCE, up from 3.6% in 4Q12

1.2x P/TBV

Intense focus on improving/sustaining ROTCE

ROTCE = Return on Tangible Common Equity. ROA = Return on average assets. See appendix for core reconciliation.

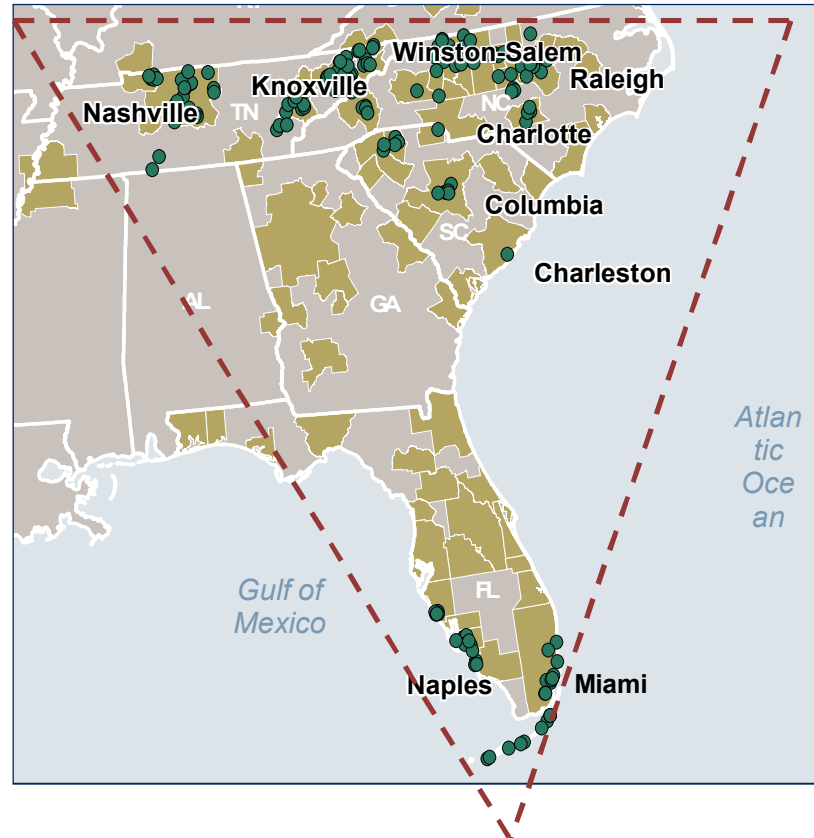
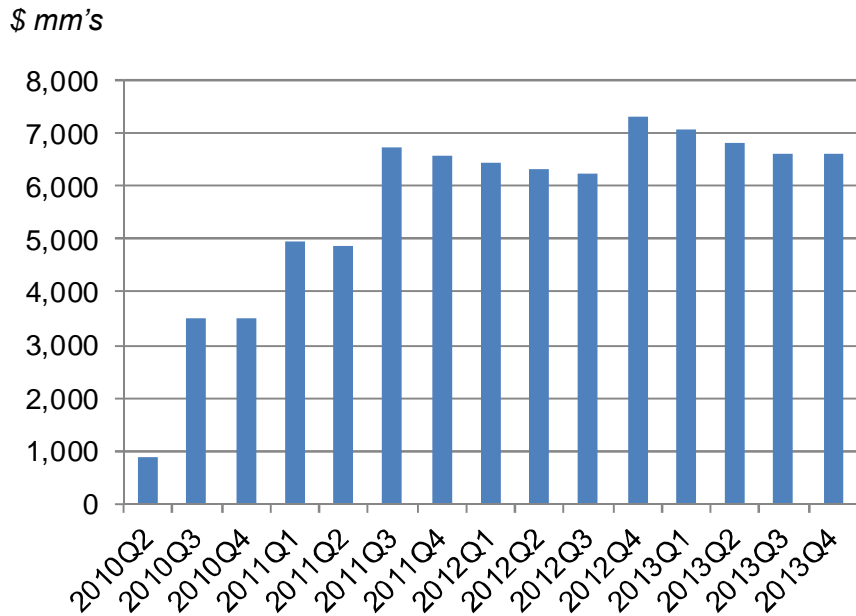
1/23/2014



The Capital Bank Story

From 'blind pool' to \$6.6 billion bank in three years

Total Assets





We've Built One Bank out of Seven Acquisitions



Merged all acquisitions into single national charter: Capital Bank, NA

Integrated onto single scalable processing platform

Branded all retail stores Capital Bank

Centralized all back-office functions

Rolled out uniform products, pricing, and management practices across the footprint

Established a common culture of performance, accountability, and compliance





Fourth Quarter Highlights

GAAP net income of \$12.2 mm, or \$0.23 per diluted share

Record core net income of \$13.0 mm, or \$0.25 per diluted share, up 54% y/y

Core ROA improved to 0.79%, up from 0.48% in 4Q12

Organic loan growth of \$75 mm on record originations of \$409 mm

NIM expanded to 4.52%, with the cost of deposits falling sequentially from 0.38% to 0.34%

TBV per share improved to \$18.55

Strongly capitalized with consolidated tier 1 leverage of 14.9%



Fourth Quarter Core Earnings Summary

(\$ mm's except per share data)

	4Q13	3Q13	4Q12	Q/Q	Y/Y
Net interest income	65.7	65.4	67.7	1%	-3%
Provision	3.3	1.0	6.7	-232%	52%
Core non-interest income	13.1	15.3	15.4	-14%	-15%
Core non-interest expense	55.0	59.3	61.8	7%	11%
Core pretax income	20.7	20.4	14.6	1%	42%
Core net income	13.0	12.7	9.0	2%	45%
Per share	\$0.25	\$0.24	\$0.16	4%	54%
Non-core adjustments	(0.8)	(1.3)	4.3		
Net income	12.2	11.4	4.6		
Per share	\$0.23	\$0.22	\$0.08		
Net interest margin	4.52%	4.45%	4.18%		
Core fee ratio	16.6%	19.0%	18.6%		
Core efficiency ratio	70%	73%	74%		
Core ROAA	0.79%	0.76%	0.48%		
Core ROTCE	5.4%	5.3%	3.6%		

After-tax non-core adjustment detail	
<i>\$ mm's</i>	
Security Gains	(0.1)
Non-cash Equity Compensation	0.6
CVR Expense	0.3
Total	0.8

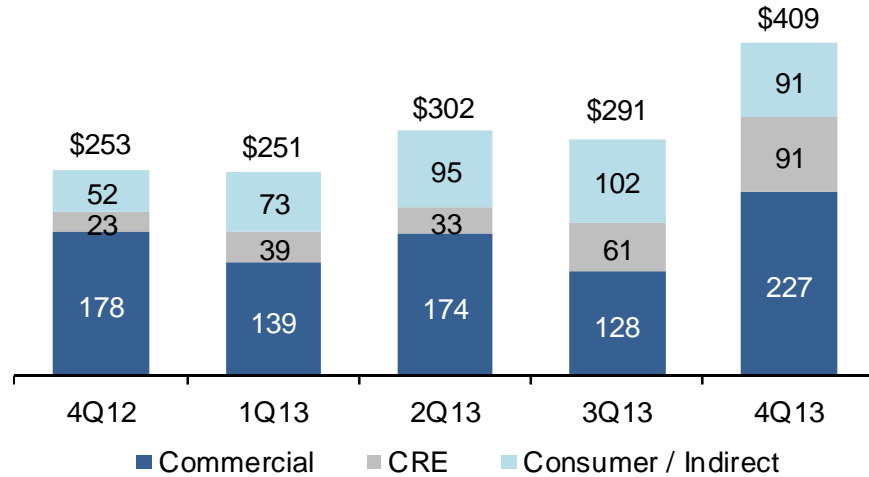
See appendix for more detail on non-core adjustments and reconciliation.



New Loan Production +62% Y/Y

Originations by Product

\$ mm's



Record originations of \$409 mm, driven by commercial lending at 55% of total

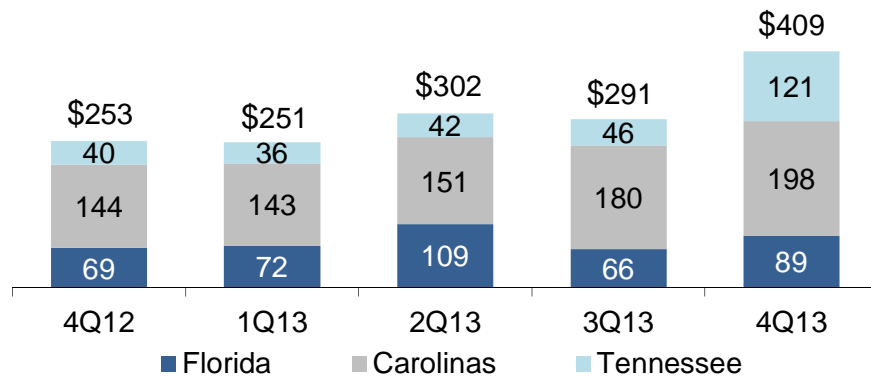
Improved results in Tennessee as a result of new leadership and relationship managers joining the Capital Bank team earlier in the year

Consumer originations flat sequentially, but up 75% y/y

All production consistent with credit and interest rate risk standards

Originations by Geography

\$ mm's

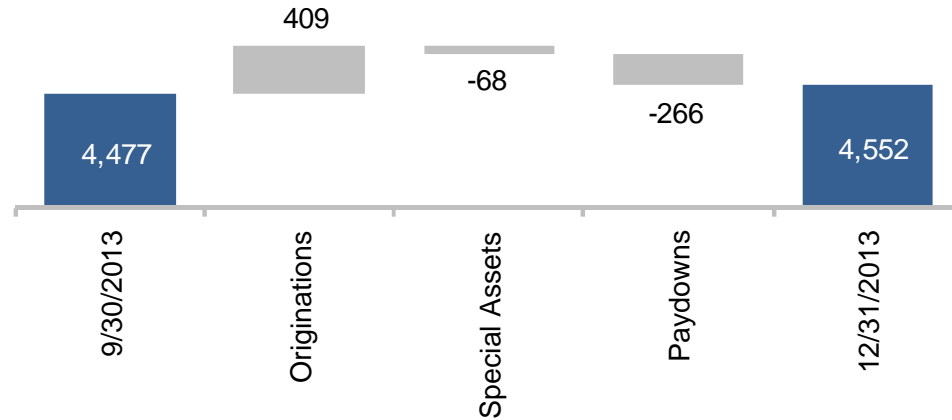




Loan Portfolio +6.7% Annualized in 4Q

Loan Portfolio¹

\$ mm's

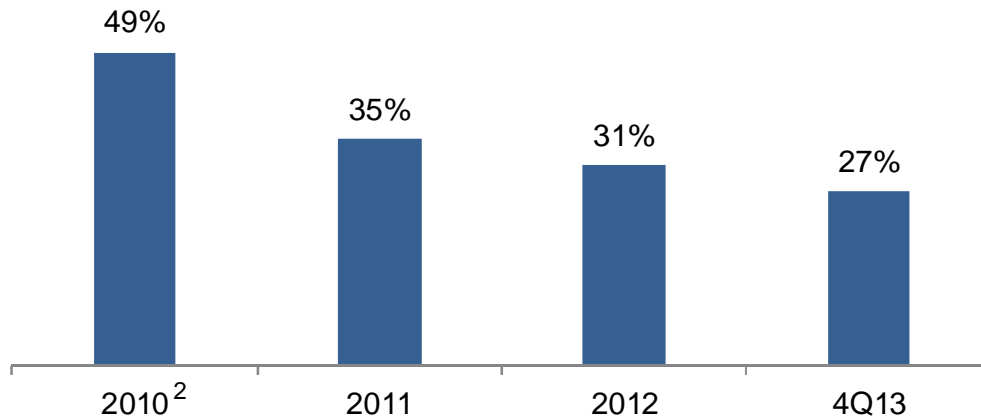


Paydowns were in line with expectations due in part to improved retention management

Commercial real estate concentration remains within limits

Collections and foreclosures on Special Assets loans totaled \$68 mm

CRE Concentration



(1) Carrying value

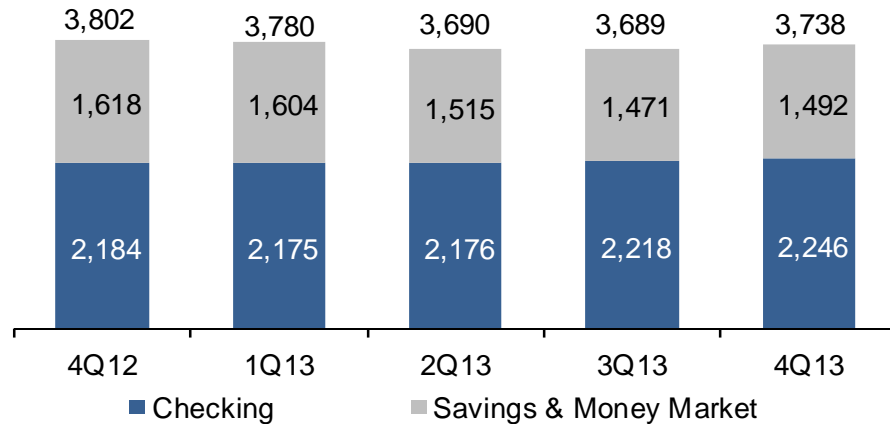
(2) As of 6/30/2010, prior to purchase accounting



Continued Improvement in Deposit Quality and Cost

Core Deposit Balances

\$ mm's



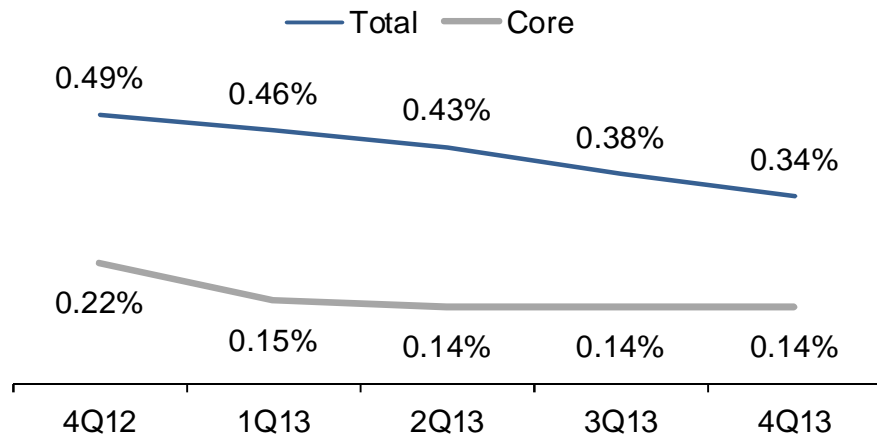
Cost of deposits dropped 4 bps due to run-off of higher cost CDs

Checking account balances increased by \$28 mm in 4Q13, and savings & money market were up by \$21 mm

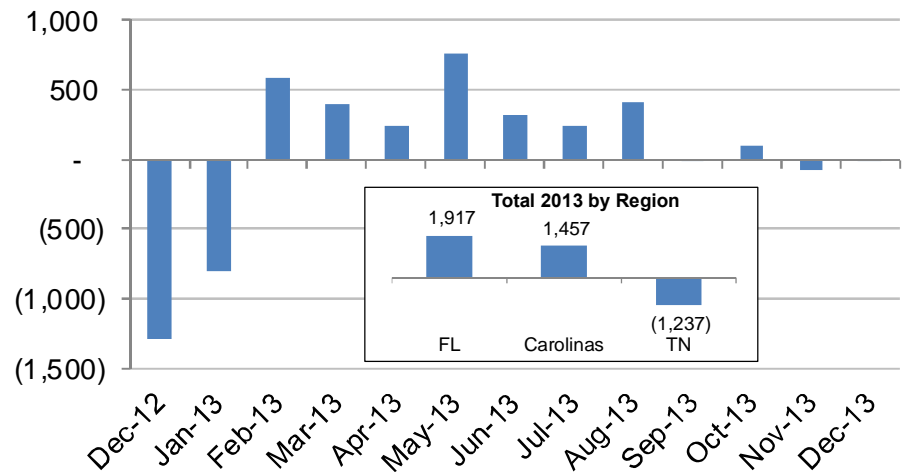
Net checking account growth in the Carolinas and Florida was offset by continued purging of legacy accounts in Tennessee

Core deposits are 72% of total deposits, and the company is 95% deposit funded

Cost of Deposits



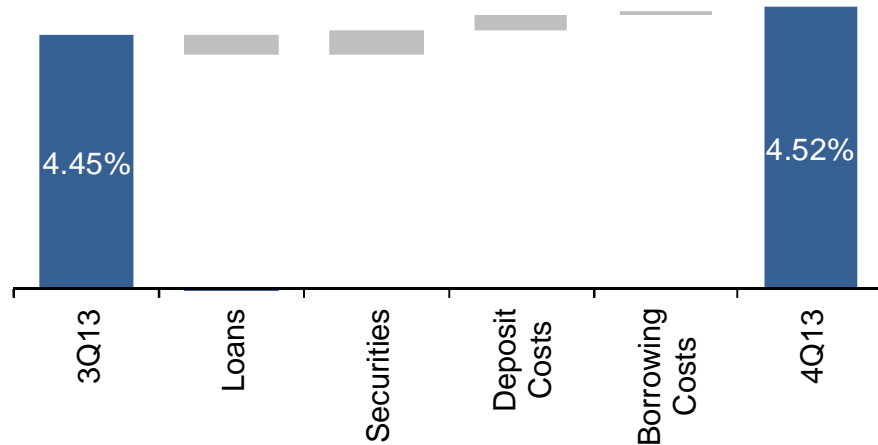
Net Checking Account Growth





NIM Improves Despite Lower Loan Yields

Net Interest Margin

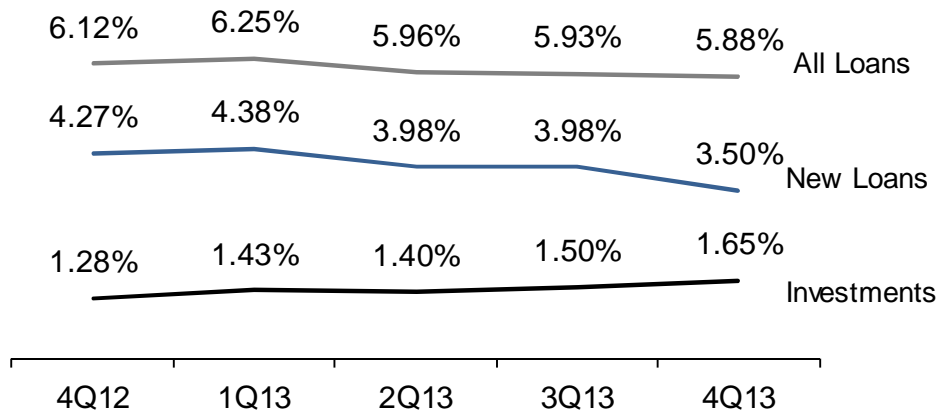


The net interest margin expanded by 7 bps in the quarter, as lower yields on loans were more than offset by lower deposit costs and higher securities yields

Loan yields fell by 5 bps as the effect of originating new loans at lower yields was partially offset by recoveries on charged-off legacy loans

New loan yields declined to 3.5% reflecting a higher concentration of variable rate loans and high quality commercial relationships

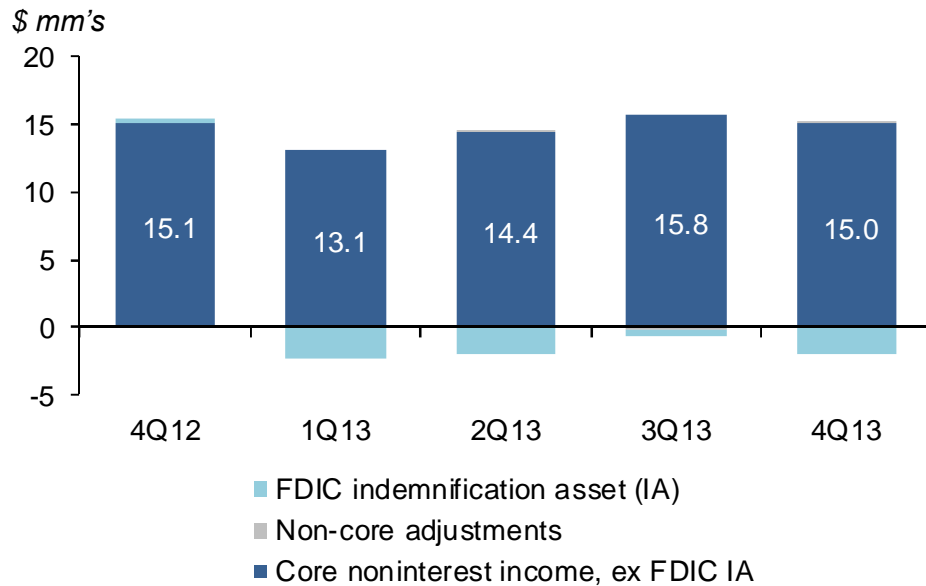
Yields





Core Noninterest Income Flat Y/Y

Core Noninterest Income



Excluding FDIC asset accretion, core noninterest income declined by \$0.8 mm sequentially and \$0.1 mm y/y

Mortgage fees declined slightly due to higher interest rates. Secondary mortgage loans originated declined from \$41 mm in 3Q to \$35 mm in 4Q

Investment advisory and trust fees grew on expansion of the wealth management advisory sales force

\$ mm's

	4Q12	3Q13	4Q13
Services charges on deposits	6.6	6.0	5.9
Debit card income	2.7	2.9	2.9
Fees on mortgage loans sold	2.1	1.5	1.1
Investment advisory and trust fees	0.4	0.7	1.1
Other	3.3	4.7	4.1
Total	15.1	15.8	15.0
FDIC indemnification asset	0.3	(0.5)	(1.9)
Total core noninterest income	15.4	15.3	13.1

See reconciliation of non-GAAP measures in appendix.

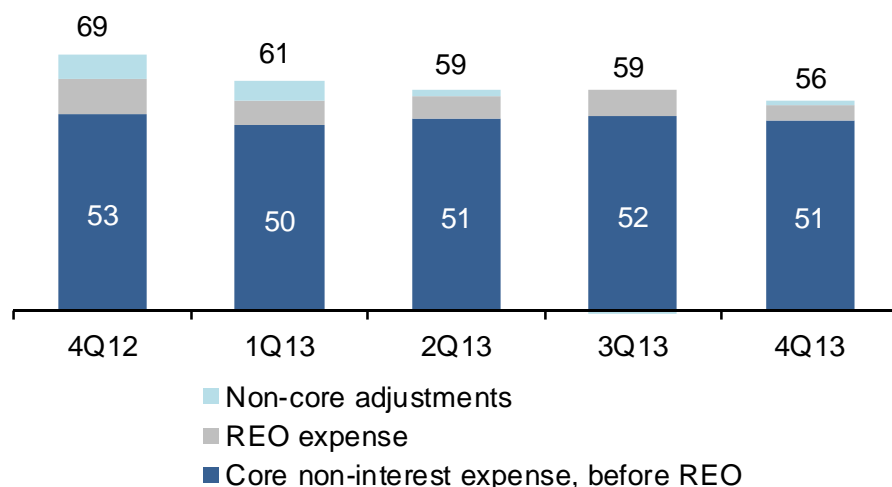
1/23/2014



Core Noninterest Expense Flat Year-to-Date

Noninterest Expense

\$ mm's



Excluding non-core adjustment and REO expense, expenses have been largely flat as we continue investing in revenue-producing positions and compliance functions, while improving the efficiency of our back office

\$ mm's

	4Q12	3Q13	4Q13
Salaries and employee benefits	24.7	22.6	23.9
Net occupancy and equipment expense	11.0	10.7	10.4
Professional fees	3.4	2.4	2.4
Non-cash equity compensation	3.8	1.4	1.1
Other	9.7	14.7	13.2
Total	52.6	51.8	51.0
REO expense	9.2	7.5	4.0
Total core noninterest expense	61.8	59.3	55.0

See reconciliation of non-GAAP measures in appendix.

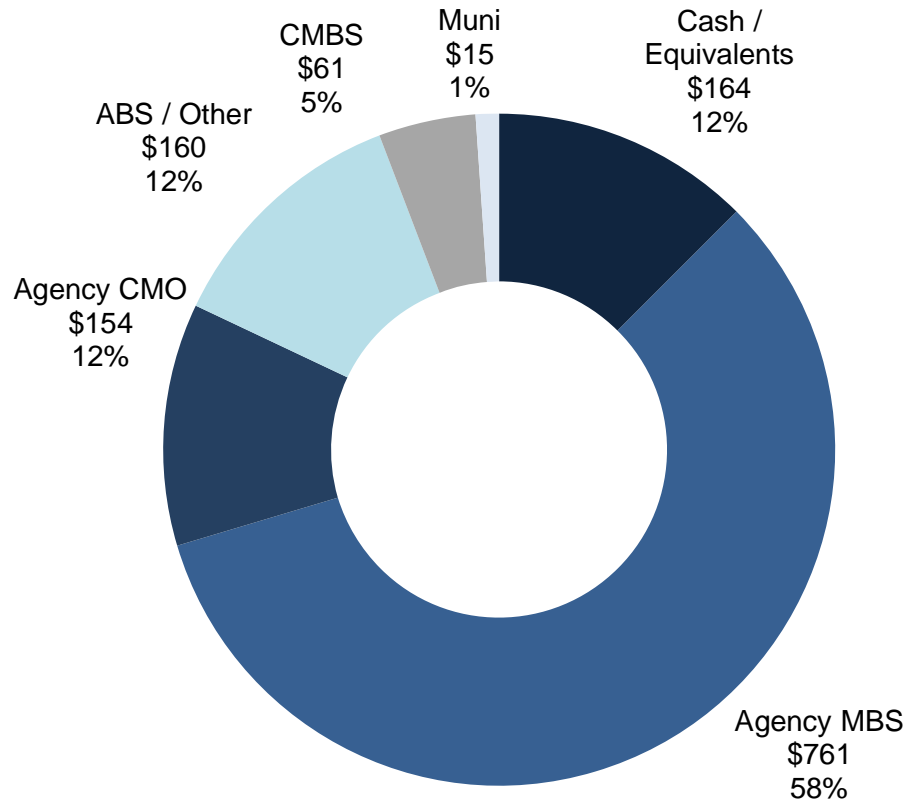
1/23/2014



Liquidity and Capital Ratios Remain Strong

Liquidity

\$ mm's



Modified duration of investments was 4.0 years at December 31, 2013

During 4Q, the company repurchased \$7.1 mm of stock at an average price of \$21.99 per share

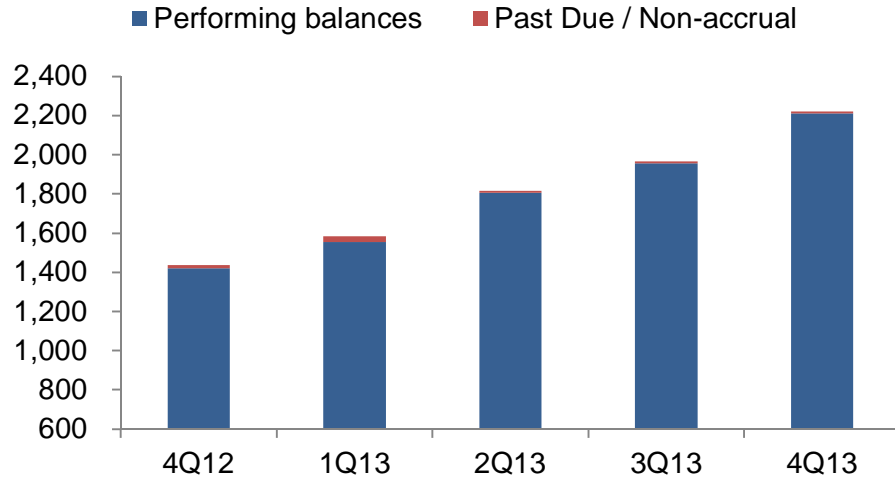
Our capital ratios remain strong with tier 1 leverage of 14.9% on a consolidated basis



Originated Loan Portfolio Performing Strongly

Originated Loan Portfolio

\$ mm's



At December 31, past dues were 0.13% of the originated portfolio and non-accruals were 0.34%

Total criticized/classified loans were 1.3%

Net charge-offs in 4Q13 totaled \$2.8 mm, and we provisioned \$4.5 mm to cover growth in the portfolio plus the charge-offs

Originated Loan Portfolio by Loan Type

\$ mm's

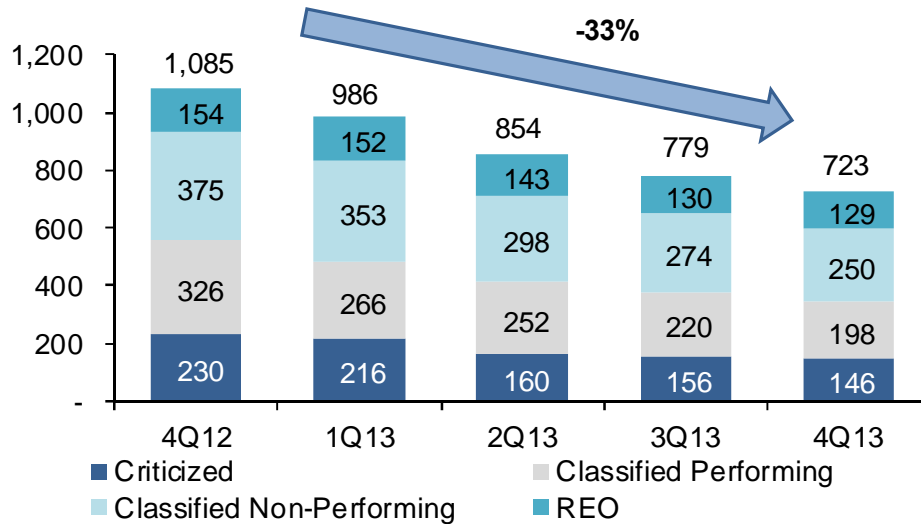
	4Q13 Balance	% of Total	Criticized / Classified	
			Balance	%
CRE	351.3	15.8%	5.7	1.6%
Commercial	1,287.3	58.0%	20.3	1.6%
Consumer / Other	581.7	26.2%	2.5	0.4%
Total	2,220.3	100.0%	28.5	1.3%



Special Assets Down 33% in 2013

Special Assets¹

\$ mm's

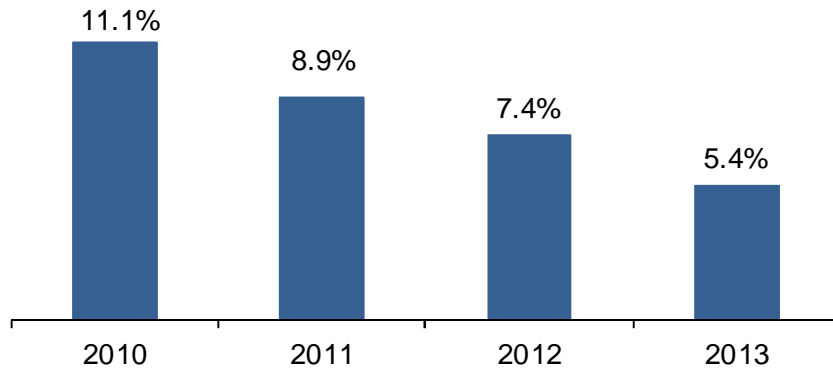


During 4Q, we reduced the Special Assets portfolio by \$56 mm, bringing the 2013 reduction to \$362 mm or 33%

New inflows to non-performing status were \$31 mm in 4Q13, consistent with 3Q levels, and down 68% y/y

During 4Q13, we sold \$13 mm in REO. New foreclosures of \$15.7 mm are less than half of the year ago quarter

Nonperforming Loans / Total Loans¹



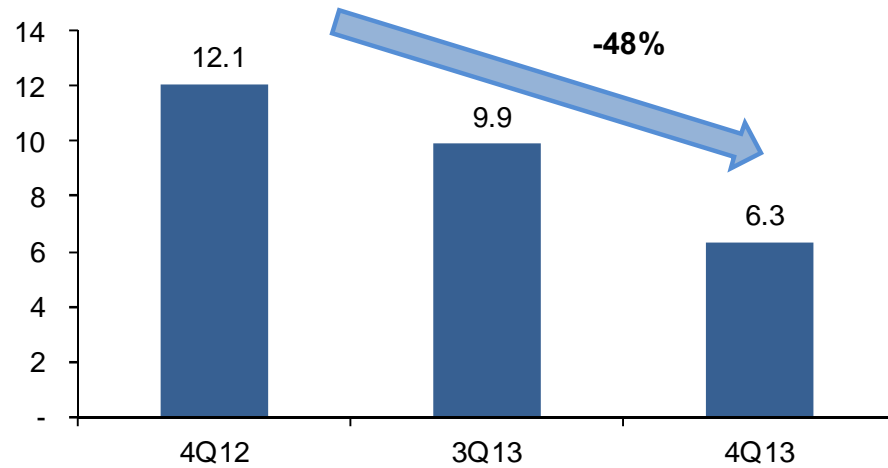
(1) Net of charge-offs, prior to marks.



Legacy Credit Expenses Declining

Legacy Credit Expense

\$ mm's



Legacy credit expenses declined by \$3.6 mm sequentially and are down 48% y/y

We posted a reversal of impairment instead of a provision for the legacy loan portfolio to reflect strong cash flow performance in certain loan pools in the legacy portfolio

Foreclosed asset expense declined \$3.5 mm sequentially

Legacy Credit Expense Breakdown

	4Q12	3Q13	4Q13
Provision on legacy loans	1.4	(0.1)	(1.2)
FDIC indemnification asset expense	(0.3)	0.5	1.9
Foreclosed asset related expenses	9.2	7.5	4.0
Loan workout expense	1.8	2.0	1.7
Total legacy credit expense	12.1	9.9	6.3



Our Path to Investor Returns

Goals	4Q2013 Core Results
Improve core ROA to 1.0%	0.79% core ROA, up from 0.48% in 4Q12
Generate organic loan and core deposit growth	6.7% annualized organic loan growth, 5.3% annualized core deposit growth
Deploy capital through acquisitions, in a thoughtful and disciplined manner	Ongoing evaluation of / dialogue with potential targets
Optimize capital structure and return excess capital to investors	Repurchased \$7.1 mm of stock
Target low double-digit ROTCE	5.4% core ROTCE, up from 3.6% in 4Q12
Significantly improve stock valuation	1.2x P/TBV

Intense focus on improving/sustaining ROTCE

ROTCE = Return on Tangible Common Equity. ROA = Return on average assets. See appendix for core reconciliation.

1/23/2014



Appendix



Reconciliation of Core Noninterest Income / Expense

Core non Interest Income	4Q13	3Q13	2Q13	1Q13	4Q12
Net interest income	\$65.7	\$65.4	\$65.4	\$67.1	\$67.7
Reported non interest income	13.3	15.3	13.5	10.9	15.4
(-)Securities / Purchase Gains	0.2	(0.1)	0.2	.	0.0
(-)Insurance settlement gain	.	.	.	.	.
Core non interest income	\$13.1	\$15.3	\$13.3	\$10.9	\$15.4
Reported non interest expense	\$56.3	\$59.3	\$59.4	\$61.3	\$68.7
(-) Conversion expenses	.	.	0.1	.	2.4
(-) Stock compensation	0.9	1.1	1.4	1.5	3.8
(-) Extinguishment debt	.	(0.4)	.	0.3	.
(-) CVR Valuation	0.3	(0.8)	0.4	2.9	0.4
(-) Insurance settlement expense	.	.	.	.	.
(-) Intangible impairment	.	.	.	.	0.2
(-) Legal fees	.	.	.	0.1	0.1
Core non interest expense	\$55.0	\$59.3	\$57.5	\$56.5	\$61.8
*Core fee ratio	16.6%	19.0%	16.9%	14.0%	18.6%
**Core efficiency ratio	69.8%	73.5%	73.1%	72.4%	74.4%

*Core fee ratio: core noninterest income / (net interest income + core noninterest income)

**Core efficiency ratio: core noninterest expense / (net interest income + core noninterest income)



Reconciliation of Core Net Income

\$ mm's

	Quarter Ended 4Q13	Quarter Ended 4Q13	Quarter Ended 3Q13	Quarter Ended 3Q13	Quarter Ended 4Q12	Quarter Ended 4Q12
Net income	\$12.2	\$12.2	\$11.4	\$11.4	\$4.6	\$4.6
Adjustments	Pre-Tax	After-tax	Pre-Tax	After-tax	Pre-Tax	After-tax
Non-Interest Income						
Security (gains)/losses	(0.2)	(0.1)	0.1	0.1	-	-
Non-Interest Expense						
Non-cash equity compensation*	0.9	0.6	1.1	0.7	3.8	2.3
Conversion and severance expense (conversion and salary / employee benefits)*	-	-	-	-	2.4	1.4
CVR (other expense)	0.3	0.3	(0.8)	(0.8)	0.4	0.4
Legal and merger (professional fees)	-	-	-	-	0.1	0.1
Tax adjustment	-	-	1.6	1.6	-	-
Loss on extinguishment of debt*	-	-	(0.4)	(0.3)	-	-
Intangible Impairment	-	-	-	-	0.2	0.1
Tax effect of adjustments*	(0.2)	N/A	(0.3)	N/A	(2.3)	N/A
Core Net Income	\$13.0	\$13.0	\$12.7	\$12.7	\$9.0	\$9.0
Average Assets	\$6,598		\$6,681		\$7,365	
Tangible Common Equity	\$957		\$951		\$995	
**Core ROAA	0.79%		0.76%		0.48%	
***Core ROTCE	5.4%		5.3%		3.6%	

*Tax effected at an income tax rate of 39%

**Core ROAA: Annualized core net income / average assets

***Core ROTCE: Annualized core net income / tangible common equity



Tangible Book Value

(In thousands, except per share data)

December 31, 2013

Total common shareholders' equity	\$1,112,788
Intangibles, net of taxes	<u>(146,258)</u>
Tangible book value	<u>\$966,530</u>
Common shares outstanding	52,098
Tangible book value per share	\$18.55

* Tangible book value is equal to book value less goodwill and core deposit intangibles, net of related deferred tax liabilities.